

# Business Builders

## Sustainable Investments (ESG Scenario)

SAP Month of Learning

June 5<sup>th</sup>, 2025

# Agenda

- Introduction
- Sustainable Investments Scenario
- Demo and Hands-on Activity
- FAQ and Final Words

# Business Builders

Gamified approach to teach Data Visualization skills



SAP and ERPsim Lab Collaboration



Enhanced visualization and data storytelling skills



Scenarios driven by data, which replicate real-world business challenges



Easy to learn and adopt in your classroom



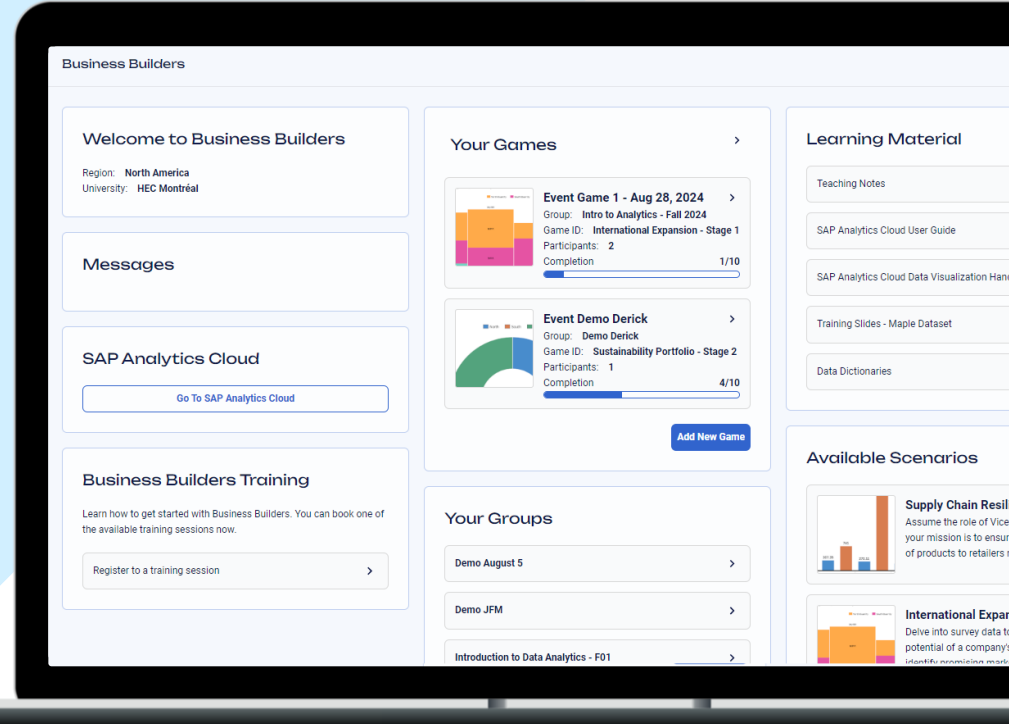
Gamification & competitive elements



Free, cloud-based offering for educators and students around the world

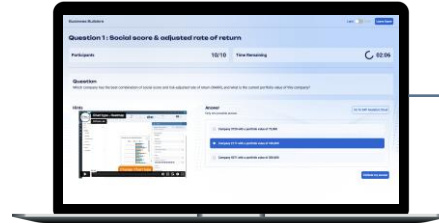


HEC MONTRÉAL

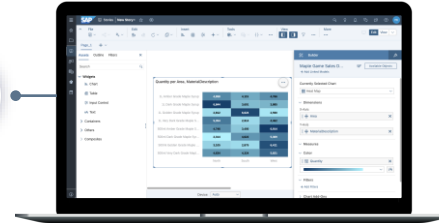


# Business Builders Overview

## Gaming Platform



## SAP Analytics Cloud



## Scenarios

### Build your Own Visualizations



1

**Supply Chain  
Resilience**



2

**International  
Expansion**



3

**Sustainability  
Portfolio**

New

### Use Pre-built Visualizations



4

**Sport  
Management**



5

**Maple  
Heir**

# Discover Game Scenarios: Build visualizations

- Choose the scenario that suits you best for teaching:

## Supply Chain Resilience

A toy company is seeking to enhance its supply chain resilience to better mitigate risks and improve reactivity when responding to crises.

## International Expansion

A German-based Muesli cereal company wants to expand their business internationally.

## Sustainability Portfolio

A financial institution is reassessing its investment strategies to align with a new policy requiring consideration of the ESG performance when investing in companies.

## Overall learning objectives:

- Create Effective Data Visualizations
- Acquire Technical Data Visualization Skills
- Acquire Critical Thinking and Problem-Solving Skills

## Scenario Structure:

- Several stages to the storyline
- Each stage has 10 business questions
- Increasing difficulty

# Sustainability Portfolio

# Sustainability Portfolio Scenario

Financial institution that offers and manages investment portfolios is adopting new ESG policies.

## New Investment Policy:

- We need to consider the ESG score of companies we invest in
- If a company does not match our criteria, we will remove it from our portfolios

The new ESG policies are based on the S&P Global Corporate Sustainability Assessment (CSA) framework.

## Why use this framework?

- CSA is used for over 10 000 companies globally.
- Comprehensive and detailed evaluation, industry-specific criteria, integration with financial metrics, market recognition, continuous improvement and alignments with global standards.



# Student Role – Financial Analyst

## ■ Your students will take on the role of a Financial Analyst :

- Review investment portfolios
- Make recommendations about whether the companies align with the firm's new ESG-focused investment criteria.

## ■ Learning objectives for your students in this scenario:

- Identify and navigate through different levels of ESG such as level, dimensions, criteria
- Visualize complex queries using the right chart type and additional features
- Differentiate between financial measures such as (RARR) and ProportionalRARR
- Analyze and compare companies within investment portfolios
- Assess complete investment portfolios



# 3 Stages of Sustainability Portfolio

## Stage 1

**The financial institution needs to review their existing investment portfolio to align to the new ESG policies.**

- Explore an investment portfolio and understand its new ESG requirements
- Analyze the companies in the portfolio and identify those that are ineligible

## Stage 2

**The financial institution wants to create a new ESG investment portfolio for their clients.**

- Assess all 6,254 companies from different countries and different industries to discover trends
- Identify and recommend the best new ESG portfolio opportunity

## Stage 3

**The financial institution needs to review a complete portfolio evaluation project.**

- Study the new ESG requirements and transactions history of a specific portfolio
- Analyze the companies in the portfolio and identify those that are non-compliant
- Review all 6,254 companies evaluated and propose the next best investment decision

# Datasets of ESG Investments

For this scenario, you will have access to 4 datasets:

## Query 1 – Investment Portfolio 02 Summary Data

Contains an investment portfolio and data on 11 different companies

Stage 1

## Query 2 – Company ESG Evaluation 2023

A comprehensive dataset of 6,254 public companies' ESG evaluation

Stage 2 and 3

## Query 3 – Investment Portfolio Requirements

A list of investment portfolios and their ESG requirements

Stage 3

## Query 4 – Investment Portfolio History

A history of all transactions in the different investment portfolios

Stage 3

# Demo and Hands-on Activity

# Learning Journey & Resources

# Business Builders Learning Journey

## Foundations

### Resources

- Get Started: How to Video
  - Teaching Notes
- Free Online Course
- Refresher Sessions

## Skill Building

### SAC Training using Maple Game Exercise

- Exercise Slides
- Tutorial Videos

### Scenario-Based Learning

- Scenarios Specific Slides
- Questions/Solutions

### Webinars

- Showcase Business Builders scenarios
- Community Engagement

## Active Teaching

### Setup

- Create groups, and events

### Preparation

- Ensure student connections and account creation

### Event Initiation

- Start the game and wait for student participation

### Question Loop

- Activate questions, collect answers, show solutions, and display rankings

### Completion

- Show final rankings

## Feedback Loop

### Question-Specific Feedback

- Gather detailed feedback on each question to refine and improve future iterations

# Where to find the resources?

Business Builders

EN FK

### Welcome to Business Builders

Region: North America  
University: HEC Montréal

### Messages

November 21, 2024  
Supported Browser. For an optimal experience, it is recommended to use Google Chrome or Microsoft Edge, which are supported by both Business Builders and SAP Analytics Cloud.

### SAP Analytics Cloud

[Go To SAP Analytics Cloud](#)

### Business Builders Self-Paced Training

Elevate your expertise and become an accredited Business Builders Educator.

[Enroll in the online course](#)

### Your Games

**Game test- sport game**  
Group: Practice  
Game ID: T3L Research - Sports  
Participants: 1  
Completion: 1/15

**Game Game 1 - Aug 5, 2024**  
Group: Practice  
Game ID: Sustainability Portfolio - Stage 1  
Participants: 1  
Completion: 10/10

[Add New Game](#)

### Your Groups

**Intro to Analytics - Fall 2024**

**Practice**

**Intro to analytics - Section 123**

[Add New Group](#)

### Learning Materials

[Materials for Instructors](#)

[Materials for Participants](#)

### Available Scenarios

**Supply Chain Resilience**  
Assume the role of Vice President where your mission is to ensure the timely delivery of products to retailers nationwide.

**International Expansion**  
Delve into survey data to evaluate the potential of a company's flagship product to identify promising markets for a new product variant.

**Sustainability Portfolio**  
You must evaluate some investment portfolio in order to find discrepancies between the companies composing the portfolio and the portfolio ESG vision and requirements.

**The Agent**  
Immerses students in the role of a data analysts intern, where they complete a series of data analysis and visualization tasks that mirror the day-to-day activities of an international sports agency.

**The Maple Heir**  
Places students in the role of a new business owner who has inherited a long-standing maple syrup farm in Quebec. With no prior experience, they must quickly familiarize themselves with all key aspects of the business, including operations, sales, and finance.

Materials for **Instructors**

Materials for **Participants**

**For instructors:**  
Scenario Specific  
Slides including  
Questions/Answers

**For instructors:**  
Schedule a training  
session

# Frequently Asked Questions

# Frequently Asked Questions

## Business Builders

How long the registration lasts for Educators and Students?

Is there a limit to the number of students per group?

How often are the scenarios refreshed?

Is it possible to play the game asynchronously?

How long it takes to play one stage of a game? Can a game be stopped and resumed?

## SAP Analytics Cloud (SAC)

How long the registration lasts for Educators and Students?

Is it possible to access other datasets or create (live data) connections?

Are the datasets downloadable? Can instructors upload their own data?

Which browsers are supported?



# Frequently Asked Questions

## Educator Journey

How long it takes to learn Business Builders and SAP Analytics Cloud?

Is training provided?

Can instructors add their own questions/scenarios to the platform?

Do you I need to play all the stages?

Can I skip stage 1 or 2 and play only stage 3?

## Students Journey

When should students be invited to join a group in order to create their accounts?

What are the prerequisites to start playing a game scenario?

Is training provided?

How to report the activity and results?

# Announcements

# Next week:

**Thursday June 12, 2025**, at 10 am ET

## Two New Scenarios:

**The Agent Game:** presented by Olivier Caya

**The Maple Heir Game:** presented by Michael Bliemel

# 2025 User Group Meeting

Save the Date:

## August 11-13, 2025

At HEC Hélène-Desmarais (downtown) campus  
Montréal, Canada

Note that **AMCIS 2025** will also happen in  
Montréal on August 14-16, 2025!

# Q & A

Business Builders

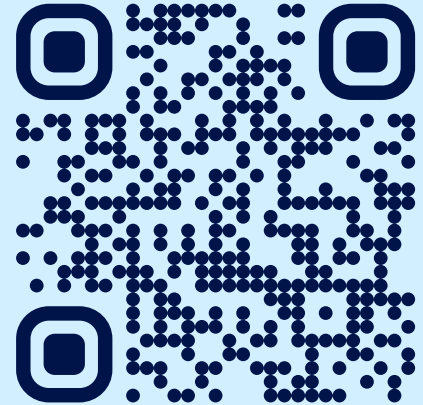
# Thank you!

## Get engaged and bring it to your classroom!

- ✓ Free of charge
- ✓ No membership needed
- ✓ No programming or  
experience required



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**Scan the QR code  
and start your game  
today!**

**businessbuilders.games  
businessbuilders@hec.ca**