ERPsim Leap Year Challenge

Round 3 → Round 4

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ERPsim Leap Year (Logistics Sustainability) Challenge Asynchronous | February 15, 2024



Serious games to learn enterprise systems and business analytics

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Schedule (Montréal Time)

Thursday, Feb 15, 2024

- 12:00 Welcome
- 12:05 Round 3 Review, FAQ
- 12:10 Round 3 Run
- 12:20 Round 3 Results
- 12:25 Round 4 Information
- 12:30 Q&A



Teams

- **AA** Tecnológico de Monterrey
- **BB** University of Nottingham
- **cc** Conestoga College
- **DD** Durham College
- **EE** The University of Texas at Dallas
- **FF** Neusoft Institute Guangdong
- **GG** International School of Business (UEH-ISB)
- **HH** Central Michigan University*
- **II** Penn State University
- **JJ** Beijing Jiaotong University
- **KK** JAMK Jyväskylä University of Applied Sciences
- **LL** St Michael Learning Academy
- **MM** Missouri University of Science & Technology
- NN SENATI
- **PP** Purdue University
- **QQ** Seneca Polytechnic
- **RR** Metro State University

- **A2** The University of Melbourne
- **B2** University of the Cordilleras
- C2 Doon Business School, India
- **D2** Duy Tan University
- **E2** Excelsior Community College
- **F2** Universidad Catolica Andres Bello
- **G2** Purdue University Global
- **H2** Hebei University of Science and Technology
- **I2** Laval University
- **J2** Xi'an Jiaotong-Liverpool University
- **K2** East Carolina University
- 12 UCH
- **M2** Morgan State University
- **N2** Niagara College
- **P2** Université de Sherbrooke
- **Q2** SIIT Thammasat University*
- **R2** California State University, Chico







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Round 3 Review

Round 3 - Facts and Brainteasers

- Carbon Tax Value: € 0.30/kg of CO₂e
- Two suppliers (V04 & V08)
- Procurement is enabled.
- Stock transfer is enabled
 - Establish a plan to sell from regions
 - Check to continue selling from central

- Sell from central, regions or both!
- Choose your supplier!
- Check your pricing!
- Replenish your inventory!
- Some reports are available for a fee.
- OData (all) is enabled.





Round 3 - Scenario

Carbon Tax: € 0.30

per kg of CO₂e

2004-2024, ERPsim Lab, HEC Montréal.





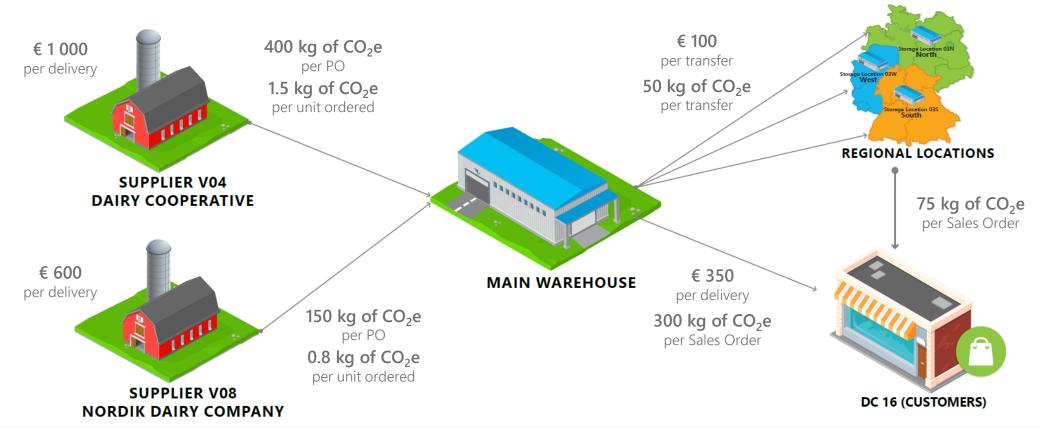








	\$\$-T01	\$\$-T02	\$\$-T03	\$\$-T04	\$\$-T05	\$\$-T06
V04	€ 22.95	€ 72.07	€ 25.85	€ 82.68	€ 59.88	€ 43.15
V08	€ 23.52	€ 73.87	€ 26.50	€ 84.75	€ 61.38	€ 44.23









Round 3 - Think About It

- Should we sell from regions? Push or Pull? How often? Just continue selling from central? Perhaps both?
- Are our prices too high, too low, OK?
- What can we do to try and reduce our carbon footprint?
- What and how much to order to replenish? From which supplier?
- Shall we invest in the reports? What are the alternatives?
- What are my competitors doing?







Round 3 - FAQ

- OData (all)
- Stock transfers: simulator timing
- Selling from regions, central or both
- Choice of vendor
 - ZME12 → MD61 → MRP → ME59N
- Company Valuation Formula

Company_Valuation = {[((Current Profit – ZITM expenses) / Nb Round Played) *8] + ZITMexpenses } / (7% (market risk rate) + Company risk rate)





Round 3 Run

Round 3 Results

Round 2 – Results Top 10

		Financial Metrics						Sustainability Metrics			
Rank	Company Code	Company Valuation (EUR)	Credit Rating	Cumulative Net Income (EUR)	Round Net Income (EUR)	Total Sales (EUR)	Gross Margin	Net Margin	Total CO2e	CO2e per Unit Sold (kg/unit)	CO2e per Sales (kg/euro)
1	P2	618,441.82	AA	17,007.15	3,590.02	260,043.68	14.981%	6.540%	32,876.00	6.25	0.13
2	K2	522,500.73	AA	12,118.77	9,516.41	269,047.98	15.144%	4.504%	38,106.00	6.72	0.14
3	QQ	511,354.40	AAA+	12,783.86	3,386.71	365,012.36	12.297%	3.502%	48,840.00	5.46	0.13
4	ВВ	500,817.82	AA	11,822.49	5,081.65	201,709.04	15.752%	5.861%	29,560.00	6.75	0.15
5	AA	427,132.09	AA-	12,013.09	3,176.80	230,160.67	13.735%	5.219%	32,163.60	7.39	0.14
6	Q2	381,265.78	AA-	9,223.10	5,495.88	161,812.66	17.874%	5.700%	27,345.60	7.35	0.17
7	MM	272,283.38	AA-	7,657.97	3,208.24	181,884.05	15.289%	4.210%	30,270.00	7.10	0.17
8	DD	269,751.81	AA+	7,249.58	-506.68	392,779.66	11.049%	1.846%	57,770.60	5.84	0.15
9	GG	235,037.82	AA	5,713.54	3,668.36	240,925.80	10.019%	2.371%	31,800.00	6.12	0.13
10	PP	154,943.63	AA+	2,439.11	4,031.60	285,741.00	9.200%	0.854%	33,584.50	5.59	0.12





Round 3 – Results Top 10

		Financial Metrics							Sustainability Metrics		
Rank	Company Code	Company Valuation (EUR)	Credit Rating	Cumulative Net Income (EUR)	Round Net Income (EUR)	Total Sales (EUR)	Gross Margin	Net Margin	Total CO2e	CO2e per Unit Sold (kg/unit)	CO2e per Sales (kg/euro)
1	P2	868,873.60	AAA+	32,582.76	15,575.61	360,791.93	15.447%	9.031%	39,054.20	5.14	0.11
2	K2	761,552.37	AA+	28,825.08	16,706.31	376,815.78	15.724%	7.650%	45,316.80	5.77	0.12
3	AA	697,193.18	AA+	28,105.60	16,092.51	348,656.97	14.027%	8.061%	38,096.60	5.52	0.11
4	Q2	662,994.40	AAA+	23,612.29	14,389.19	329,040.74	13.528%	7.176%	35,843.10	4.78	0.11
5	DD	548,078.13	AAA+	20,552.93	13,303.35	518,679.34	11.607%	3.963%	68,650.00	5.18	0.13
6	GG	509,958.40	AAA+	18,498.44	12,784.90	351,359.63	11.775%	5.265%	40,835.00	4.96	0.12
7	MM	505,412.00	AAA+	18,952.95	11,294.98	322,843.25	12.484%	5.871%	37,195.00	4.73	0.12
8	ВВ	490,843.15	AA	18,622.28	6,799.79	240,619.04	16.446%	7.739%	34,485.00	6.58	0.14
9	R2	420,375.20	AAA+	13,764.07	14,765.38	430,983.70	9.723%	3.194%	47,338.50	5.16	0.11
10	QQ	416,206.88	AA+	16,778.34	3,994.48	389,475.83	12.858%	4.308%	53,436.00	5.56	0.14







Round 4 Information

Round 4 - Facts and Brainteasers

- Carbon Tax Value: € 0.45/kg of CO₂e
- Two suppliers (V04 & V08)
 - **V04**: 1.50 → **1.80 kg** CO₂e per unit
 - **V04**: 400 → **600 kg** CO₂e per delivery
 - V04: € 1 000 per delivery
 - V08: $0.80 \rightarrow 0.55 \text{ kg CO}_2\text{e per unit}$
 - V08: 150 kg CO₂e per delivery
 - V08: € 600 per delivery
- Procurement is enabled.

- Stock transfer is enabled, sell from central, regions or both!
- Choose your supplier!
- Check your pricing!
- Replenish your inventory!
- Some reports are available for a fee.
- OData (all) is enabled.







Round 4 - Scenario

Carbon Tax: € 0.45

per kg of CO₂e





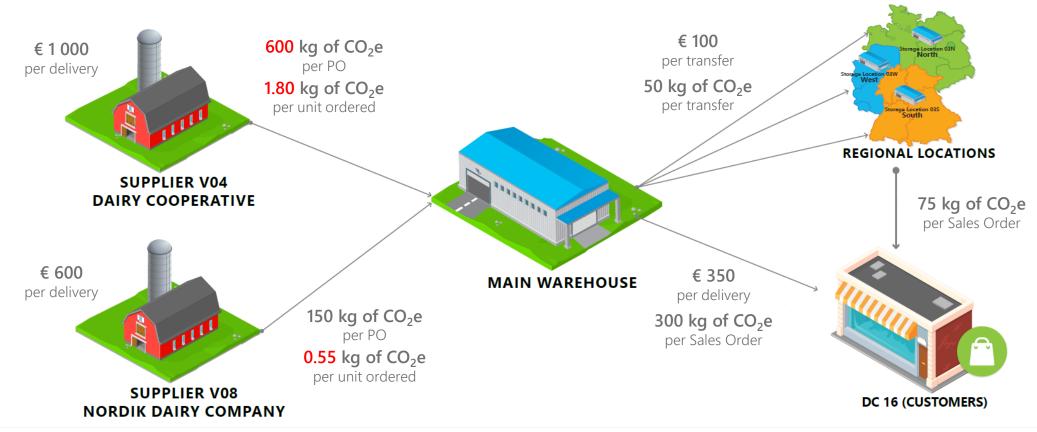








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V04	€ 22.95	€ 72.07	€ 25.85	€ 82.68	€ 59.88	€ 43.15		
V08	€ 23.52	€ 73.87	€ 26.50	€ 84.75	€ 61.38	€ 44.23	•	







Round 4 - Considerations

- How the increased carbon tax impacts our business?
- How suppliers' carbon emissions changes impact our strategy?
- What can we do to alleviate the impact?
- What and how much to order? From which supplier?
- Should we sell from regions, central, or both?
- Push or pull our stock transfers? How often?
- Are our prices too high, too low, OK?
- What about our competitors?







Thank you!

Learn more about ERPsim erpsim.hec.ca erpsim@hec.ca





