

# ERPsim

## Leap Year Challenge

### Round 2 → Round 3

#### **Please Note**

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ERPsim Leap Year (Logistics Sustainability) Challenge  
Asynchronous | February 8, 2024

**ERPsimLab**  
**HEC MONTRÉAL**

Serious games to learn enterprise  
systems and business analytics

בְּרוּךְ הַבָּא  
välkommen 欢迎 velkommen  
chào mừng ようこそ hoşgeldiniz merħba  
خوش آمدید  
benvenuto willkommen 환영  
witamy selamat datang  
أهلاً بك Welcome bienvenu  
fáilte welkom bine ati venit bienvenido  
добро пожаловать स्वागत vitéjte  
bem-vindo tervetuloa خوش آمدی  
wamukelekile wëllkomm καλώς ήρθες

# Schedule (Montréal Time)

## Thursday, Feb 8, 2024

- 12:00 – Welcome
- 12:05 - Round 2 Review
- 12:10 - Round 2 Run
- 12:20 - Round 2 Results
- 12:25 – Round 3 Information
- 12:30 – Q&A

# Teams

**AA** - Tecnológico de Monterrey  
**BB** - University of Nottingham  
~~**CC** - Conestoga College~~  
**DD** - Durham College  
**EE** - The University of Texas at Dallas  
**FF** - Neusoft Institute Guangdong  
**GG** - International School of Business (UEH-ISB)  
**HH** - Central Michigan University\*  
**II** - Penn State University  
**JJ** - Beijing Jiaotong University  
**KK** - JAMK - Jyväskylä University of Applied Sciences  
**LL** - St Michael Learning Academy  
**MM** - Missouri University of Science & Technology  
**NN** - SENATI  
**PP** - Purdue University  
**QQ** - Seneca Polytechnic  
**RR** - Metro State University

**A2** - The University of Melbourne  
**B2** - University of the Cordilleras  
**C2** - Doon Business School, India  
**D2** - Duy Tan University  
**E2** - Excelsior Community College  
**F2** - Universidad Catolica Andres Bello  
**G2** - Purdue University Global  
**H2** - Hebei University of Science and Technology  
**I2** - Laval University  
**J2** - Xi'an Jiaotong-Liverpool University  
**K2** - East Carolina University  
~~**L2** - UCLL~~  
**M2** - Morgan State University  
**N2** - Niagara College  
**P2** - Université de Sherbrooke  
**Q2** - SIIT Thammasat University\*  
**R2** - California State University, Chico

# <https://www.linkedin.com/company/erpsimlab>

ERPSim Lab - HEC Montréal  
1,298 followers  
19h • Edited •

Reminder: ERPSim Leap Year Challenge - Round 2 is ongoing !

Round 1 set the stage; in Round 2 a new eco-friendly supplier option w...see more



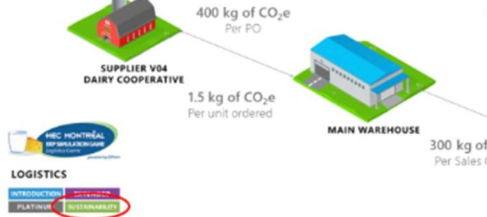
ERPSim Lab - HEC Montréal  
1,298 followers  
1w •

Reminder: ERPSim Leap Year Challenge - Round 1!

We're all set to witness teams from around the world engage in this mo...see more

Logistics Sustainability – Asynchronous

### Round 1



ERPSIM CHALLENGE 2024 LEAP YEAR

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erpsim.hec.ca • 1 min read

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ERPSim Leap Year Sustainability Challenge - SOLD OUT!

We have reached capacity and the registration is now officially closed ! ...see more



ERPSim Challenge  
Leap Year (Logistics Sustainability)  
Student Friendly Competition  
Feb 1-29, 2024 • Online • Asynchronous

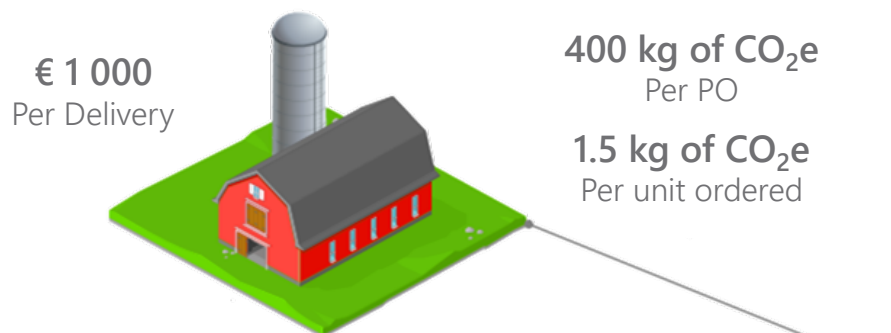
**SOLD OUT**

# Round 2 Review

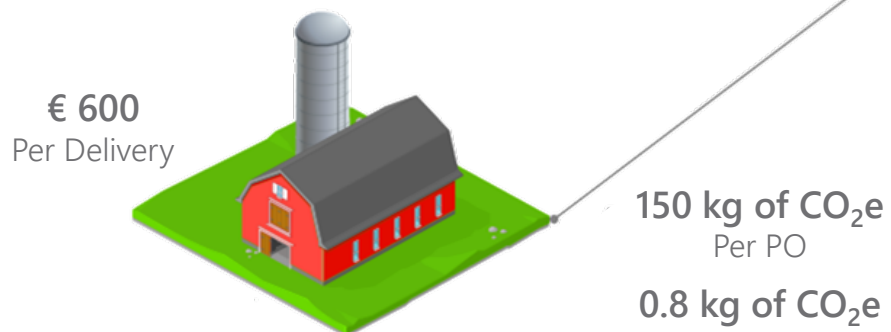
# Round 2 – Facts and Brainteasers

- Carbon Tax Value: 0.25 €/kg of CO<sub>2</sub>e
- Two suppliers (V04 & V08)
  - V04: 1.50 kg CO<sub>2</sub>e per unit
  - V04: 400 kg CO<sub>2</sub>e per delivery
  - V04: € 1 000 per delivery
  - V08: 0.80 kg CO<sub>2</sub>e per unit
  - V08: 150 kg CO<sub>2</sub>e per delivery
  - V08: € 600 per delivery
- Procurement is enabled.
- Stock transfer is disabled.
- Choose your supplier!
- Check your pricing!
- Check your inventory!
- Some reports are available for a fee.
- OData (self) is enabled.

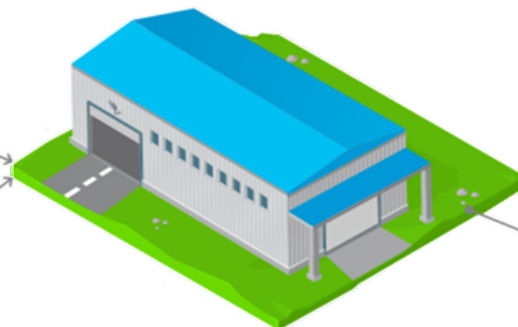
# Round 2 - Scenario



**SUPPLIER V04  
DAIRY COOPERATIVE**



**SUPPLIER V08  
NORDIK DAIRY COMPANY**



**MAIN WAREHOUSE**

300 kg of CO<sub>2</sub>e  
Per Sales Order

€ 350  
Per Delivery



**DC 16 (CUSTOMERS)**



	\$\$-T01	\$\$-T02	\$\$-T03	\$\$-T04	\$\$-T05	\$\$-T06
V04	€ 22.95	€ 72.07	€ 25.85	€ 82.68	€ 59.88	€ 43.15
V08	€ 23.52	€ 73.87	€ 26.50	€ 84.75	€ 61.38	€ 44.23



# Round 2 - To Ponder

- Are our prices too high, too low, OK?
- What can we do to try and reduce our carbon footprint? How is our bottom line affected?
- What and how much to order? From which supplier?
- Shall we invest in the reports? What are the alternatives?

# Round 2 Run

# Round 2 Results

# Round 2 – Results Top 10

Financial Metrics									Sustainability Metrics		
Rank	Company Code	Company Valuation (EUR)	Credit Rating	Cumulative Net Income (EUR)	Round Net Income (EUR)	Total Sales (EUR)	Gross Margin	Net Margin	Total CO2e	CO2e per Unit Sold (kg/unit)	CO2e per Sales (kg/euro)
1	P2	<b>618,441.82</b>	AA	17,007.15	3,590.02	260,043.68	14.981%	6.540%	32,876.00	6.25	0.13
2	K2	<b>522,500.73</b>	AA	12,118.77	9,516.41	269,047.98	15.144%	4.504%	38,106.00	6.72	0.14
3	QQ	<b>511,354.40</b>	AAA+	12,783.86	3,386.71	365,012.36	12.297%	3.502%	48,840.00	5.46	0.13
4	BB	<b>500,817.82</b>	AA	11,822.49	5,081.65	201,709.04	15.752%	5.861%	29,560.00	6.75	0.15
5	AA	<b>427,132.09</b>	AA-	12,013.09	3,176.80	230,160.67	13.735%	5.219%	32,163.60	7.39	0.14
6	Q2	<b>381,265.78</b>	AA-	9,223.10	5,495.88	161,812.66	17.874%	5.700%	27,345.60	7.35	0.17
7	MM	<b>272,283.38</b>	AA-	7,657.97	3,208.24	181,884.05	15.289%	4.210%	30,270.00	7.10	0.17
8	DD	<b>269,751.81</b>	AA+	7,249.58	-506.68	392,779.66	11.049%	1.846%	57,770.60	5.84	0.15
9	GG	<b>235,037.82</b>	AA	5,713.54	3,668.36	240,925.80	10.019%	2.371%	31,800.00	6.12	0.13
10	PP	<b>154,943.63</b>	AA+	2,439.11	4,031.60	285,741.00	9.200%	0.854%	33,584.50	5.59	0.12

# Round 3 Information

# Round 3 - Facts and Brainteasers

- Carbon Tax Value: € 0.30/kg of CO<sub>2</sub>e
- Two suppliers (V04 & V08)
- Procurement is enabled.
- Stock transfer is enabled
  - Establish a plan to sell from regions
  - Check to continue selling from central
- Sell from central, regions or both!
- Choose your supplier!
- Check your pricing!
- Replenish your inventory!
- Some reports are available for a fee.
- OData (all) is enabled.

# Round 3 - Scenario

Carbon Tax: € 0.30  
per kg of CO<sub>2</sub>e



\$\$-T01



\$\$-T02



\$\$-T03



\$\$-T04



\$\$-T05



\$\$-T06

V04

€ 22.95

€ 72.07

€ 25.85

€ 82.68

€ 59.88

€ 43.15

V08

€ 23.52

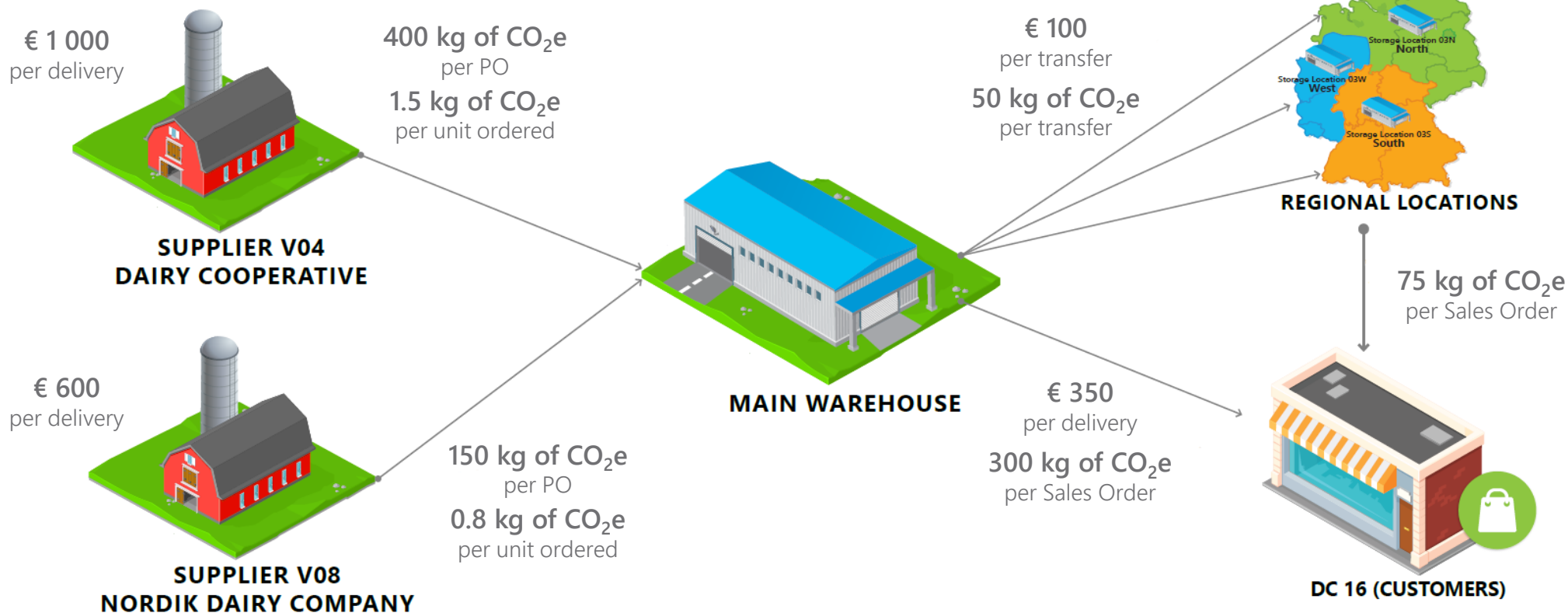
€ 73.87

€ 26.50

€ 84.75

€ 61.38

€ 44.23



# Round 3 - Think About It

- Should we sell from regions? Push or Pull? How often? Just continue selling from central? Perhaps both?
- Are our prices too high, too low, OK?
- What can we do to try and reduce our carbon footprint?
- What and how much to order to replenish? From which supplier?
- Shall we invest in the reports? What are the alternatives?
- What are my competitors doing?



# Thank you!

Learn more about ERPsim

[erpsim.hec.ca](https://erpsim.hec.ca)    [erpsim@hec.ca](mailto:erpsim@hec.ca)